

Derrick W. Whiting

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Proactive Ruby developer finishing up a developer bootcamp at Devpoint Labs in Salt Lake City. Strong business background with a demonstrated ability to learn new technologies to solve business problems. Beginner-level experience in Ruby on rails and Javascript.

Skills

Self-starter

Initiated, designed and implemented a new reporting tool for another department at JB Hunt increasing worker productivity by 25%

Ability to learn technical concepts

Learned access and proprietary modeling programs at Schneider to perform data analysis and engineering studies for internal and external customers

Team Player

Volunteered to learn and use First Bank and Trust's internal trust accounting software on my own after abrupt turnover of the entire operations department

Education

* Immersive full stack rails	Feb 2015	Devpoint Labs	Salt Lake City, UT
* MBA	Aug 2014	Brigham Young University	Provo, UT
* BS Business Management	Apr 2003	Brigham Young University	Provo, UT

Technical

Ruby	PostgresQL	React	CSS
Rails	Javascript	HTML	RSpec / Selenium

Professional Experience

Schneider National

Aug. 2013 – Present

Regional Sales Manager

- Developed an account management dashboard in excel using VBA to bring in multiple sources of data which helped manage and grow current customer relationships by 12% -exceeding the goal of 8%

Schneider National

Jan. 2012 – Aug. 2013

Customer Service Manager

- Increased employee efficiency 7% by developing excel VBA tools to assist in customer solicitation and unbilled revenue collection
- Maintained 100% ISO 9001 compliance by policy and procedure creation and maintenance

Schneider National

Aug. 2010 – Jan. 2012

Transportation Engineer

- Identified a 10% savings opportunity in the international supply chain of one of the largest global automakers by working with multiple departments to gather and prepare data, develop and run network simulation models, and report and explain findings
- Achieved 100% on-time completion of business development projects using transportation analysis techniques such as routing, mode conversion, and freight consolidation to identify opportunities with potential customers

First Bank and Trust

Mar. 2006 – Aug. 2010

Trust Investment Officer

- Initiated a new investing framework. Researched, designed and implemented an asset allocation and selection process to manage \$60,000,000 in trust department assets with no formal training
- Increased client loyalty by creating monthly training topics on equity trading strategies as the manager of three bank-sponsored investment clubs

JB Hunt

May. 2003 – Aug 2006

Operations Supervisor

- Transferred to manage a new operation after 8 months of employment by successfully supervising a team of 16 drivers
- Saved an estimated \$150,000 annually by creating efficient multi stop delivery routes
- Doubled customer visibility to forecasted transportation costs by developing a forecasting model using Excel and Access data